




# COMPANY MEMBERSHIP

**+ CUSTOM EDUCATION BUNDLES**

**INVEST IN YOUR EMPLOYEES  
with Continuing Education and Professional Development**



 [cmsa@cmsa.org](mailto:cmsa@cmsa.org)

 [cmsa.org](http://cmsa.org)

# The Benefits of CMSA™ Company Membership

## EMPLOYEE RETENTION

Providing professional development opportunities is at the top of the list for successful employee retention strategies, essential in today's volatile staffing environment. CMSA Membership provides employees with **150+ free CE courses available 24/7** to expand their skillsets plus opportunities to get involved and expand their peer-to-peer network on both a chapter and national level.

## IMPROVED OUTCOMES

Integrated Case Management Training and Motivational Interviewing are among the advanced courses offered that are proven to **reduce readmissions while improving adherence and outcomes**. Help your bottom line by honing your employees' patient-engagement skills.

## CONVENIENCE & FLEXIBILITY

Simply access your account through our online portal to manage your membership list, confirm activity, and add/remove employees. You will retain ownership of each individual account, allowing you to transfer memberships as needed.

## SUBSTANTIAL SAVINGS

The more employees you include, the higher the discount. **Save up to 50% per member**. Both national and chapter memberships are included with each company membership. As an added bonus, **receive one Annual Conference registration for every 25 members on your account** as well as discounted rates on job postings in the [CMSA Career Center](#).



# CMSA™ Member Benefits

***Gain an Instant Support System of Like-Minded Peers***

***24/7 access to the CMSA Educational Resource Library with 150+ free CE courses***

***Connect to the Case Management Community on a Local, National, and Global Level***

***CMSA Standards of Practice for Case Management free digital download***

***Integrate Interprofessional Expertise into Client Care***

***Three Complimentary Publications - CMSA Today, CareManagement, and Professional Case Management Journal***

***Access Certification and Licensure Support***

***Substantial Discounts on National Conference and exclusive educational programming + Free Monthly Webinars on Timely Topics***

***Improve Client Outcomes***

***Networking and education opportunities through local chapter events***

***Advance Your Career***

**CLICK HERE**



***to view our CMSA Member Benefits Infographic***



# Company Membership Fee Structure



- Select your company level based on the number of employees you would like to provide CMSA memberships
- Multiple locations may be set up under one Company Account
- Each employee will be assigned membership to CMSA National and one local chapter
- Memberships are transferable
- The company retains ownership of the employee's individual account and can reassign the membership as needed
- Membership upgrades are available as your company grows

COMPANY MEMBERSHIP PRICING		
Level	Discount	Per Person Rates - Membership (\$200)
5 - 14	2.5%	\$195
15 - 29	5%	\$190
30 - 54	10%	\$180
55 - 199	15%	\$170
200 -249	20%	\$160
250 - 299	25%	\$150
300 - 349	30%	\$140
350 - 399	35%	\$130
400 - 449	40%	\$120
450 - 499	45%	\$110
500+	50%	\$100

# Training Bundles for Company Members: ICM & CM-CSS

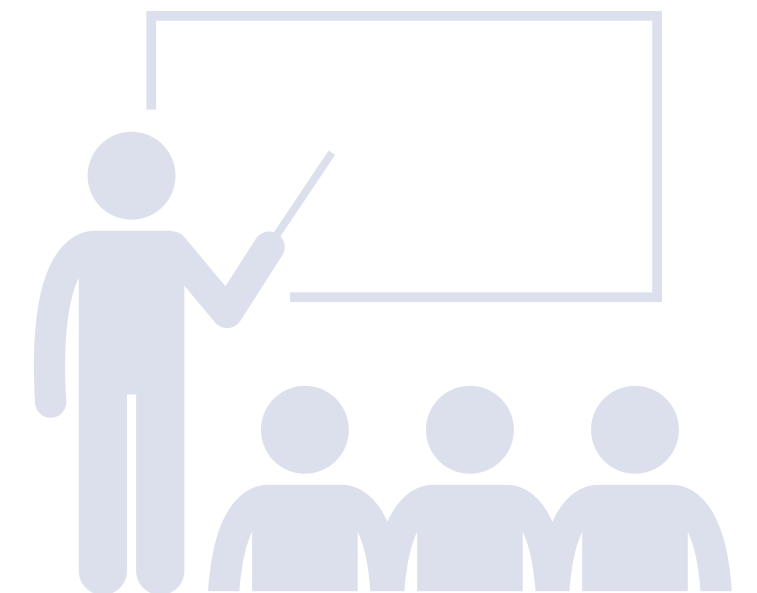
**LIVE, INTERACTIVE  
SESSIONS VIA ZOOM** 

CMSA offers training to identify and reduce the risk for individuals with medical complexities.

When patients are engaged in their health, they learn self-management. Self-management leads to positive clinical and behavioral outcomes, assisting providers in achieving value-based care metrics, resulting in improved patient satisfaction, healthier individuals and populations, and increased reimbursement.



***Training and membership in CMSA provide investment in our CM staff to grow and ensure ongoing professional competency.***



*- Lisa Simmons-Fields, DNP, MSA, RN, CCM, CPHQ,*

*Director, System Population Health/Care Management for Trinity Health System*



# Integrated Case Management Training Program

The Integrated Case Management Program teaches case managers how to engage individuals by creating trusted relationships as they longitudinally assess risk in the four domains of health: biological, psychological, social and health system.

- Engage clients effectively
- Stratify risk comprehensively
- Develop and implement robust care plans
- Achieve significant improvements in health outcomes for your clients

## 28.5 Hours of RN, SW and CCM CEs

Live, interactive learning via Zoom. Join a public training or schedule a private session for your team.



## ICM GROUP PRICING

Level	Discount	Per Person Rates - ICM Add-on (\$995)
5 - 9	n/a	n/a
10 - 14	2.5%	\$970
15 - 29	5%	\$945
30 - 54	10%	\$896
55 - 199	15%	\$846
200 - 249	20%	\$796
250 - 299	25%	\$746
300 - 349	30%	\$697
350 - 399	35%	\$647
400 - 449	40%	\$597
450 - 499	45%	\$547
500+	50%	\$498

**START STRONG OR GET BACK TO BASICS**

# Case Management Core Skills & Strategies (CM-CSS)

This course offers a comprehensive and targeted learning experience designed to develop and refine the skills of novice case managers or to aid seasoned case managers back to basics.

- Describe ethical practices expected of all case managers.
- Identify the various forms of health care reimbursement and requirements for coordination of benefits.
- Analyze the case management process for practice improvement.

## 12 Hours of RN, SW and CCM CEs

Live, interactive learning via Zoom. Join a public training or schedule a private session for your team.



## CM-CSS GROUP PRICING

Level	Discount	Membership Pricing (\$480)
5 - 9	n/a	n/a
10 - 14	2.5%	\$468
15 - 29	5%	\$456
30 - 54	10%	\$432
55 - 199	15%	\$408
200 -249	20%	\$384
250 - 299	25%	\$360
300 - 349	30%	\$336
350 - 399	35%	\$312
400 - 449	40%	\$285.6
450 - 499	45%	\$264
500+	50%	\$240

# Training Bundles for Company Members: comMit & SOP

## ON-DEMAND COURSES



***We leverage the Motivational Interviewing and CM Standards of Practice trainings for all incoming case managers. We have found by provisioning these two trainings to our incoming staff it helps provide a foundation toward effective and consistent case management practices. Incoming CM's often question their scope of work as they are coming from a variety of backgrounds. These two trainings help provide that framework to build their knowledgebase from and be sure the entire team is level set with training and expectations.***



*James Troyer, RN, MBA, CPHQ, CCM,  
Director of Medical Management  
Health One Alliance and Alliant Health Plans*



# comMit

## COMPREHENSIVE MOTIVATIONAL INTERVIEWING TRAINING FOR HEALTH CARE PROFESSIONALS

- Developed by the foremost authorities of MI in healthcare, Drs. Bruce Berger and William Villaume.
- This 8-hour accredited program consists of 6 interactive modules.
- Each module has a series of practice questions that allow learners to assess their understanding of the material presented and their ability to apply that material in realistic patient scenarios.
- Use the skills learned in this course to improve client adherence and outcomes!

### 8 Hours of RN, SW and CCM CEs

On-demand modules. Advance  
at your own pace.



### comMIT GROUP PRICING

Level	Discount	comMIT Per-Person Rates (\$99)
5- 14	n/a	n/a
15 - 29	5%	\$90
30 - 54	10%	\$85
55 - 199	15%	\$80
200 -249	20%	\$80
250 - 299	25%	\$80
300 - 349	30%	\$80
350 - 399	35%	\$80
400 - 449	40%	\$80
450 - 499	45%	\$80
500+	50%	\$80

THE ESSENTIAL COURSE  
FOR CASE MANAGEMENT



# CMSA Standards of Professional Case Management Practice Course (SOP)

CMSA's Standards of Practice for Case Management serves as a unifying force for professional case management practice by providing a common understanding and application of the role, process, and expectations.

- Expand knowledge of the CMSA Standards of Practice for Case Management guidelines and standards.
- Educate on common industry terms and how they should be used in the case management profession.
- Demonstrate the use of the standards through case studies.
- Create consistent delivery of case management-related services.

**32 Hours of RN, SW and CCM CEs**

On-demand modules. Advance at your own pace.



## SOP COURSE GROUP PRICING

Level	Discount	Membership Pricing (\$150)
5 - 9	n/a	n/a
10 - 14	2.5%	\$146.25
15 - 29	5%	\$142.5
30 - 54	10%	\$135
55 - 199	15%	\$127.5
200 - 249	20%	\$120
250 - 299	25%	\$112.5
300 - 349	30%	\$105
350 - 399	35%	\$97.5
400 - 449	40%	\$90
450 - 499	45%	\$82.5
500+	50%	\$75



# ***JOIN TODAY!***

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